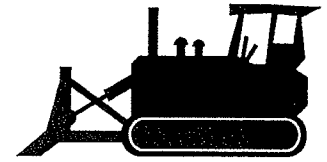


Hart & Sons, LLC.
Excavating
Rochelle, IL

Tom Hart (815) 739-9912 Matt Hart (815) 757-4722



RECEIVED

Hello Matt,

APR 04 2011

WILLET ADAMANN
ASSOCIATES INC

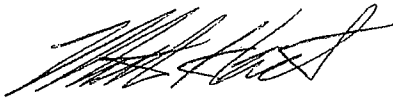
I was happy to hear from you Thursday afternoon on the Kelley Drive Watermain Replacement in Rochelle, IL. I know we only had a short time over the phone to go over some of your questions regarding myself and our company, Hart & Sons, LLC. So I thought I would take a moment or two to introduce who we are and what we believe makes us the prime contractor for your project (beyond the numbers). Prior to our start up in the late summer of 2009 my father, Tom, owned and operated his company Hart Excavation Inc from about 1990 to 2009. He, along with my mother, Jane Hart, established themselves in the agricultural and residential excavation markets though many years of hard work and dedication, Tom handled field operations and personnel while Jane did clerical work while also helping Tom on the jobsites. In the early to mid 1990s the Village of Creston implemented sanitary sewer service with the City of Rochelle, being located just 2 miles south of Creston Tom and Jane were fortunate to be involved with the excavation and sanitary work for many of the installations and services in town. Later on when the housing market really began to boom around 2002 they began exploring more major site infrastructure and excavation projects in the residential field around DeKalb County, or more specifically, Sycamore, IL. "Turning cornfields into homes for hundreds of families" as Tom would always say became their forte, excavating basements along with installing all water, sanitary, and storm mains provided an ample amount of work and an opportunity to expand their equipment inventory to complete these projects on time, on budget, and always to the satisfaction of their clients. This was proven when the developers refocused their efforts to other areas of

Rockford and Dixon, IL they asked Tom to progress with them and continue the established relationship in those areas. Unfortunately, as we are all too familiar, the economy and housing market made a turn for the worst, with the banks tightening their budgets on so many projects, and leaving many contractors with questions and concerns regarding their financial future. For a few years Tom attempted to continue by cutting back on personnel, and with Jane opting to take another full time job, he wasn't left with much prospective work, and was forced to explore other resources.

Having grown up around the family business, I naturally became involved with part time labor through school, and had garnered an interest in sales and marketing through previous endeavors, had I proposed to Tom that we should start a new business as partners, and implement more of a modern approach to what he had done in the past. We agreed to terms and began Hart & Sons, LLC in the late summer of 2009. Right away I began to integrate computers into the business creating clientele databases and search engines for more convenient recordkeeping; we also designed a promotional campaign and with use of the internet were able to get our name out in the masses quickly, as our work load was next to none we had to act fast. This provided many leads to work for municipalities, restaurants, schools, and other commercial projects. During this time of start-up we did find some small projects in the agricultural field, such as demolition, building site preparation, waterway and drainage ditch construction, drainage tiling, etc. Initially I did not have much luck with bidding on what public and commercial work was out there, but after some time I was very fortunate to be asked to build a large sedimentation pond and drainage ditch for Rochelle Waste Group LLC. This job really showcased our mass grading and excavation abilities while allowing us to expand our equipment inventory, and workforce to be more competitive in the commercial field. I continued to make phone calls and searching for

work when I came across the Kelley Drive Watermain Replacement in Rochelle, I was excited for the opportunity to work in our "hometown" where we conduct business daily, and know the communities as a whole. Knowing the area we were also able to acquire the resources to dispose of excess spoils efficiently, effectively, and keep our fuel bills down. We are a company that is proud of our roots, and our ability to use diligence, not haste, to complete jobs to the satisfaction of our clients, both large and small. I hope all of this helps, I have included the reference list you requested with all of the contact information along with some references and advertising with photos from some other jobs not described above. I thank you for your time and look forward to working with you now, and into the future!

Sincerely Yours,

A handwritten signature in black ink, appearing to read 'Matt Hart', with a stylized flourish at the end.

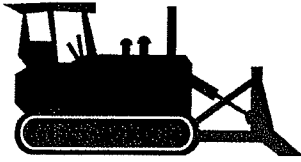
Matt Hart

Hart & Sons LLC

Ph: (815) 757-4722

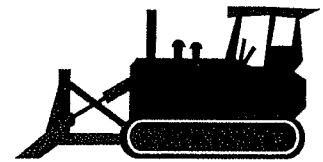
Fax: (815) 516-0168

E-Mail: Hartandsons@hotmail.com



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Excavating
Rochelle, IL

Tom Hart Matt Hart
(815) 739-9912 (815) 757-4722



Hart & Sons LLC
Kelley Drive Watermain Replacement 2011
Reference List
Dated: 4-1-11

Nick Panseca-

Mr. Panseca was the developer & general contractor of townhome & condo construction in Sycamore, Rockford, and Dixon. This is where a majority of our previous experience was gained.

Phone: Mobile (Direct)- (847) 946-2385

Holly (Global Plumbing)-

Holly was also extensively involved with the projects in Sycamore, Rockford, and Dixon. She is the owner of the plumbing contractor on these projects and also acted as assistant to the general contractor on these projects.

Phone: Mobile (Direct)- (815) 585-2624

Steve Cooper (HD Supply Waterworks- Pipe & Underground Supplier)-

Mr. Cooper is our principle contact with HD Supply

Current Phone: Mobile (Direct)- (815) 378-8418 Office- (815) 544-3458

Clyde Gelderloos (Rochelle Waste Group) –

Mr. Gelderloos is our primary contact and customer on our current Sedimentation Pond project. We have also completed various smaller jobs for him over the years.

Phone: Mobile (Direct)- (815) 739-3857 Office- (815) 562-4134

Evan Buskohl (William Charles Waste Companies)-

Mr. Buskohl has acted as project engineer and supervisor on our Sedimentation Pond project for the Rochelle Landfill. He has also assisted on other projects we have completed for the landfill.

Phone: Mobile (Direct)- (815) 790-0247 Office- (815) 963-7533

John Laskowski (City of Sycamore Engineering)-

John was the city engineer with many of our previous real estate excavation projects within Sycamore, IL.

Phone: Mobile (Direct)- (815) 739-1011 Office- (815) 895-4557

David Brown-

Mr. Brown is the owner of rental properties around the Rochelle/Creston Area. We have provided many basement excavations, site preparations, and site infrastructure services for Dave.

Phone: Mobile (Direct)- (815) 757-5360

Bill Heal (Village of Creston)-

Mr. Heal was Mayor of the Village of Creston for many years, and oversaw most if not all of the work we have done for Creston, including the sanitary installs associated with the Sewer Main conversion to Rochelle.

Phone: Home Phone- (815) 384-3941

Mark Wright (NGM Grain Operations Manager)-

Mr. Wright was our job superintendent for the NGM Grain road construction, bin and pit construction project last summer.

Phone: Mobile (Direct)- (815) 876-7236

Ken Bucher (Bucher Plumbing)-

Mr. Bucher has been a colleague of ours for many years and has worked with us on similar watermain projects, along with sewer work on a wide range of construction projects.

Phone: Mobile (Direct)- (815) 751-5319 Office- (815) 562-5044

Ron Davidson (Davidson Grain Inc)-

Mr. Davidson has been a main contributor to our agricultural efforts for as long as we can remember, he owns and operates a vast farming and agricultural business located in Northern IL and had provided us with many clients in the area both commercial and agricultural alike.

Phone: Mobile: (Direct)- (815) 751-3886 Office- (815) 384-3208 (815) 384-4880

**ALSO SEE John Davidson Mobile (Direct)- (815) 739-9469

Roy Vanostrand (Vice President Soy Capital Ag Services)-

Mr. Vanostrand has been a client of mine and my father's for as long as I can remember, he managed many farms in the Chicago land area for many of the prominent families in the area. He was crucial in implementing many ideas and services often including us in the process.

Phone: Office: (815) 936-8975

Arthur Bingham (Bingham Family Farms)-

Mr. Bingham has provided us a great opportunity in the agricultural excavation and drainage tiling fields, he has worked extensively with us on the design and execution of many drainage systems in Northern DeKalb County and abroad, especially with the Enbridge Oil Pipeline Company.

Phone: Mobile (Direct)- (815) 761-4000 Office- (815) 899-4000

Thank You For Your Business!
We Look Forward To Working With You Now And Into The Future!