



Rochelle Municipal Utilities
Electric Operations Division

Memo

To: David Plyman

From: Joe Orlikowski

CC: Sue Messer, Joanne Peters

Date: 12/5/2012

Re: 40 ft Insulated Telescopic Articulating Aerial Device w/ chassis

On Thursday, 11/29/12 at 11:00 AM, we open bids for a new, 40 ft. Insulated, Telescopic/ Articulating Aerial Device w/ Fiberglass Service Body and Chassis.

We received three (3) bids and they were:

1. The first bid, Dueco from Waukesha, WS, bid a LT40 Articulating Aerial Device mounted on a 2013 Ford F550XL Chassis for \$99,677.00.
2. The next bidder, Drake-Scruggs Equipment, Inc. from Springfield, IL, bid a SST- 40EIH Articulating Aerial Device mounted on a 2013 Ford F550XL Chassis for \$116,342.20.
3. The last bid, Altec from Indianapolis, IN, bid a AT40-G Articulating Aerial Device mounted on a 2013 Ford F550XL Chassis for \$92,001.00.

After reviewing the bids, all bidders met the minimum specifications.

I recommend the bid be awarded to the lowest responsible bidder, Altec from Indianapolis, IN for \$92,001.00.

The Communication Division has shown interest in the existing 2001, 40 ft., Insulated, Telescopic/ Articulating Aerial Device w/ Fiberglass Service Body mounted on a International Chassis.

In the 2012/ 2013 capital outlay budget, the E.O. Division budgeted \$160,000.00.