



(262) 547-8500  
Fax: (262) 544-8410

Lifting Your Expectations. Building Your Trust.

N4 W22610 Bluemound Road  
Waukesha, WI 53186  
[www.dueco.com](http://www.dueco.com)

November 28, 2012

Rochelle Municipal Utilities  
416 N. Sixth Street  
Rochelle, IL 61068

**Bid Package: (40) Foot Insulated Telescopic/Articulating Aerial Device**

Thank you for the opportunity to submit a proposal on your pending bid for aerial device equipment.

We are very interested in obtaining your business. We at DUECO feel that our equipment can definitely meet your needs as we are an industry leader in quality and design.

You will find below an itemized list of details that we feel meet and/or exceed the minimum that you have requested in your bid specification.

<b>General Specifications</b>	<b>Clarifications to Bid Package</b>
<b>Specification Item</b>	
1.C	Maximum reach to edge of platform 25'9" @ 16'3" from ground
1.D	Pedestal has internal tank
1.J	Articulation is 0 to 78 degrees
1.L	Lower boom/telescopic upper boom articulation -14 to 80 degrees
1.P	Control handle is single pistol grip
1.Q	Controls - information is proprietary to Altec and not available
1.R	Plunger activated auxiliary power
<b>ISO Boom</b>	
2	Isolation gap is 15 1/2"
3	Hydraulic reservoir standard 20 gallon internal tank
4	24" x 30" platform rotator reduces platform capacity by 50lbs.
<b>Start/Stop and Secondary Stowage</b>	
15	Plunger at the platform and push button at lower controls
<b>Primary Outriggers</b>	
17	Outriggers are not required per meeting with Ken Wiese and John Rogalla on 11/14/2012

4470 Lincoln Highway West  
Bourbon, IN 46504  
(574) 342-0086  
FAX (574) 342-0117

1175 Industrial Parkway  
Medina, OH 44256  
(330) 722-6900  
FAX (330) 722-2270

12565 Hwy 41, Frontage Rd.  
Shakopee, MN 55379  
(952) 445-1555  
FAX (952) 445-4220

1901 14<sup>th</sup> Ave NW  
Watertown, SD 57201  
(605) 882-3004  
FAX (605) 886-6276

3328 Concord Road  
York, PA 17402  
(717) 840-0226  
FAX (717) 852-0432



(262) 547-8500  
Fax: (262) 544-8410

*Lifting Your Expectations. Building Your Trust.*

N4 W22610 Bluemound Road  
Waukesha, WI 53186  
[www.dueco.com](http://www.dueco.com)

#### Electronic Modules

18 Hartfil Controller ILO Power Distribution Module  
21 Installing on Ford chassis  
27 24" x 24" scuff pad not required  
32 Front axle will have Timbren stabilizer installed

#### Body & Accessories

33 Utility Service Body  
33.E 2500 Watt Quasi Sine Wave Inverter ILO heavy duty generator

#### Body Accessories

43 Grounding reel is Hastings  
44 DUECO standard 10lb fire extinguisher  
48 DUECO standard manual pouch  
51 DUECO standard front/rear warning light package  
52 Outrigger motion alarm is not required  
66 Warranty on Terex provided components as described on enclosed information

We will work with you to customize this unit to meet your expectations. Please feel free to contact John Rogalla, your account representative, at (815) 252-5519 if further information is required. We look forward to working with you in the near future.

**Purchase Price for LT40, Fiberglass Body, Installation and Chassis**

**\$ 99,677.00**

Delivery FOB Rochelle, IL

*Susan L. Martinez*

Susan L. Martinez  
Proposal Coordinator

Cc: John Rogalla – Territory Manager

4470 Lincoln Highway West  
Bourbon, IN 46504  
(574) 342-0086  
FAX (574) 342-0117

1175 Industrial Parkway  
Medina, OH 44256  
(330) 722-6900  
FAX (330) 722-2270

12565 Hwy 41 Frontage Rd.  
Shakopee, MN 55379  
(952) 445-1555  
FAX (952) 445-4220

1901 14<sup>th</sup> Ave NW  
Watertown, SD 57201  
(605) 882-3004  
FAX (605) 886-6276

3328 Concord Road  
York, PA 17402  
(717) 840-0226  
FAX (717) 852-0432