

November 26, 2012  
 Our 83rd Year

ROCHELLE MUNICIPAL UT DEPT  
 PO BOX 456  
 ROCHELLE, IL 61068-0000  
 US

**Altec Quotation Number** 209443 - 1  
**Account Manager:** Mark Finch  
**Inside Sales Rep:** Cheryl Kaelin

**Bill To:**  
 ROCHELLE MUNICIPAL UT DEPT  
 PO BOX 456  
 ROCHELLE, IL 61068-0000  
 United States  
**Altec Sales Order(s):**

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	ALTEC Model AT40-G telescopic articulating Aerial device with ISO-Boom.	1	
	A. ISO Boom: the inner telescopic fiberglass boom maintains full dielectric integrity even with the fiberglass inner boom fully retracted.		
	B. Hydraulic platform leveling system.		
	C. Hydraulic tool circuit at the platform.		
	D. Emergency lowering valve at the platform.		
	E. Single handle control at the platform with a safety interlock system.		
	F. Two (2) operators and maintenance/parts manuals.		
	G. Working height: 45 feet		
	H. Side reach: 29.5 feet		
	I. Low-power fiber-optic control system (FOC-L).		
2.	AT40G Unit Model	1	
3.	Post style pedestal mounting	1	
4.	Poly Reservoir, Pedestal Mounted, 7 Gallon; Includes Sight Gauge.	1	
5.	Single One-Man. End-Mounted Platform. With 180 Degree Rotator. 24 X 30 X 42. Platform is rated at 400 pounds. Control panel on platform dashboard, which provide controls for auxiliary functions. Includes emergency stop (push-pull) switch and rocker switches, which operate platform leveling, platform rotation, tools, battery selector (for fiber-optic controls system), and engine start/stop with secondary stowage (optional). Composite fiberglass platform mounting bracket. (AT40G)	1	
6.	Platform Leveling At Lower Controls. AT40-G	1	
7.	Two (2) Platform Steps	1	
8.	Soft nylon reinforced vinyl Platform Cover for a 24 x 30 inch platform	1	
9.	Platform liner for a 24 x 30 x 42 inch platform	1	
10.	4-Function Single Handle Fiber-Optic Controller.	1	
11.	Engine Start/Stop at the upper controls actuated through the Fiber-Optic controls system with Secondary Stowage System (AT40G)	1	
12.	Manual lowering valve located at the boom tip. For use in emergency situations to allow the operator to lower the boom to the ground	1	
13.	Altec white (standard).	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
<b><u>Unit &amp; Hydraulic Acc.</u></b>			
14.	HVI-22 Hydraulic Oil (Standard).	9	
15.	Standard Pump For PTO	1	
16.	Hot shift PTO for automatic transmission	1	
17.	360 Polyurethane tool tray (19 x 8 x 8), includes brackets for attaching to platform.	1	
18.	358 Chain saw holder shipped loose with the unit	1	
19.	357 Pruner holder shipped loose with the unit	1	
20.	Scuff Pad, 24 x 30 inch	1	
21.	398 Diagnostic pressure test kit. Includes gauges, hoses, and quick disconnect couplings to enable a technician to easily check system pressures.	1	
<b><u>Body</u></b>			
22.	108 Inch Universal Small Aerial Body For 60 Inch CA, to meet the following specifications:	1	
A.	All doors are full, double paneled, self-sealed with built-in drainage for maximum weather-tightness. Stainless steel hinge rods extend full length of door. Door hinges are zinc alloy material and attached with rivets.		
B.	Basic body fabricated from A40 grade 100% zinc alloy coated steel.		
C.	All doors contain stainless steel flush type, single point rotary paddle latches with recessed handles, including keyed locks and strikers. Door latches are bolted to the inner door panel.		
D.	Heavy-gauge welded steel frame construction with structural channel crossmembers and tread plate floor.		
E.	All edges are either rolled or folded for strength and safety.		
F.	Integrated door header drip rail at top for maximum weather protection.		
G.	Neoprene Fenderettes or Roll formed fender panels.		
H.	Steel treated for improved primer bond and rust resistance.		
I.	Automotive underseal applied to entire underside of body.		
J.	Electro cathodic emersion priming.		
K.	Automotive type non-porous door seals mechanically fastened to the door facing.		
L.	108 inch overall body length.		
M.	94 inch overall body width.		
N.	40 inch overall body height.		
O.	20 inch body compartment depth.		
P.	Body finish paint color - Altec White.		
Q.	Finish paint body at body manufacturer.		
R.	2 x 6 drop-in wood tailboard installed at the rear of the cargo area.		
S.	Master body locking system		
T.	Gas shock type rigid door holders for vertical doors.		
U.	Chains on horizontal doors.		
V.	Hot stick shelf extending the full length of the body on the curb side (RH) with two (2) hotstick brackets installed.		
W.	Drop-down hotstick shelf access door at the rear of the body on the curb side (RH).		
X.	1st vertical street side (LH) - Two (2) adjustable shelves with removable dividers on 4 inch centers.		
Y.	1st horizontal street side (LH) - One (1) fixed shelf with removable dividers on 6 inch centers.		

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
Z.	Rear vertical street side (LH) - Six (6) locking swivel hooks on adjustable rails.		
AA.	1st vertical curb side (RH) - Seven (7) locking swivel hooks on adjustable rails.		
AB.	1st vertical curb side (RH) - Louvered panel on inside cargo wall.		
AC.	1st horizontal curb side (RH) - Vacant.		
AD.	Rear vertical curb side (RH) - Two (2) adjustable shelves with removable dividers on 4 inch centers.		

**Body and Chassis Accessories**

23.	Steel Tailshelf, 94" Wide x 38" Long with Wheel Chock Holders (1 Each Side) Add grab handle at rear of tailshelf for 3 pt. access.	1	
24.	Cable Step Installed At Rear, Single Step	1	
25.	U-Shaped Grab Handle Installed At Rear	1	
26.	Small Grab Handle Installed At Rear	1	
27.	ICC Underride Protection	1	
28.	Combination 2 Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1	
29.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount. for trailer safety chain, installed one each side of towing device mount.	1	
30.	Platform Rest, Rigid with Rubber Tube	1	
31.	Boom Rest for a Telescopic Unit	1	
32.	Wheel Chocks, Rubber with Metal Hairpin Style Handle, 9.75" L X 7.75" W X 5.00" H (Pair)	1	
33.	Mud Flap Without Altec Logo (Pair)	1	
34.	Safety Harness & 6 FT Lanyard (Medium To X-large)	1	
35.	5 LB Fire Extinguisher With Light Duty Bracket, Installed mounted in cab floorboard, centered, behind seats.	1	
36.	Triangular Reflector Kit, Installed behind bench seat in chassis cab	1	
37.	Rear Torsion Bar Installed On Chassis	1	
38.	Appropriate counterweight added for stability.	1	
39.	Slope Indicator Assembly For Machine Without Outriggers	1	
40.	Vinyl manual pouch for storage of all operator and parts manuals	1	
41.	Soft Vinyl Lanyard Pouch	1	

**Electrical Accessories**

42.	Grounding Reel, Automatic Retracting, Hannay - Holds #2 GA, #1/0 GA (Max 75'), Or #2/0 GA Cable (Max 65') installed streetside tailshelf with payout to rear.	1	
43.	Grounding Cable, 2/0 GA Yellow Jacketed Cable	50	
44.	Grounding Clamp, Bronze Tower Style With Serrated Jaws (Includes Ferrule and Heat	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	Shrink Tubing)		
45.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Incandescent)	1	
46.	One amber strobe light, post mounted on the Streetside front of the body, visible above the chassis cab With brush guard and master switch and indicator light in cab.	1	
47.	Post mounted spotlight mounted on driver's side of cab	1	
48.	Post mounted spotlight mounted on passenger's side of cab	1	
49.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
50.	2400 Watt Pure-Sine Wave Inverter Curbside first vertical	1	
51.	Deep Cycle Auxiliary Battery For Vented Applications (Group 31)	2	
52.	Marine Style Battery Enclosure, Black Plastic, Holds One (1) Battery	2	
53.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
54.	Dash panel rocker switches supplied with Ford Chassis, 4 auxiliary switches supplied in up fitting package from Ford	1	
55.	PTO Indicator Light Installed In Cab	1	
56.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1	
<u>Finishing Details</u>			
57.	Focus Factory Build	1	
58.	Delivery Of Completed Unit	1	
59.	Powder Coat Unit Altec White	1	
60.	Finish Paint Body Accessories Altec White	1	
61.	Apply Non-Skid Paint To All Walking Surfaces And Front Of Body Apply to entire tailshelf (top & sides), cargo area floor, compartment tops, and any open treadplate area. Also apply black nonskid to front of body (facing chassis).	1	
62.	English Safety And Instructional Decals	1	
63.	Vehicle Height Placard - Installed In Cab	1	
64.	Dielectric test unit according to ANSI requirements.	1	
65.	Stability test unit according to ANSI requirements.	1	
66.	DOT Certification Required .	1	
67.	Placard, HVI-22 Hydraulic Oil	1	
68.	FA Unit Designator - AT40G Aerial Device	1	

Chassis

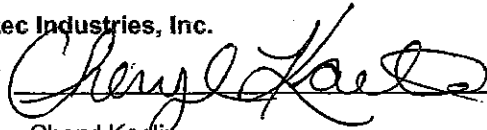
We Wish To Thank You For Giving Us The Pleasure  
And Opportunity of Serving You  
UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
69.	Chassis	1	
70.	Altec Supplied Chassis	1	
71.	2013 Model Year	1	
72.	Ford F550	1	
73.	Chassis Color - White	1	
74.	Chassis Cab To Axle Length - 60 inch	1	
75.	Chassis Wheelbase Length - 141 inch	1	
76.	GVWR 19,500 LBS	1	
77.	7,000 LBs Front Axle Rating	1	
78.	14,706 LBs Rear Axle Rating	1	
79.	225/70R19.5 Front Tire (Traction)	1	
80.	225/70R19.5 Rear Tire (Traction)	1	
81.	6.7L V8 Power Stroke Diesel	1	
82.	Ford 6R140 6-Speed Automatic Transmission With PTO Provision	1	
83.	Single Horizontal Exhaust Right Hand	1	
84.	Hydraulic Brakes	1	
85.	No Idle Engine Shut-Down Required	1	
86.	4x4 Front Drive Axle	1	
87.	Park Brake In Rear Wheels	1	
88.	Regular Cab	1	
89.	Air Conditioning	1	
90.	AM/FM Radio	1	
91.	Tinted Windshield and door glass	1	
92.	Vinyl Bucket Seat	1	
	<u>Miscellaneous</u>		
93.	Standard Altec Warranty One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges Limited Lifetime Structural Warranty	1	

Total 92,001.00

Altec Industries, Inc.

BY

  
Cheryl Kaelin

## Notes:

1 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Bidder is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

2 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

3 F.O.B. - #FOB\_TERMS#

4 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

5 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

6 Terms: If chassis is ordered through ALTEC Industries, Inc. the chassis payment is due upon receipt of the chassis at ALTEC Industries, Inc. Balance is due NET 30 days after receipt of completed unit.

7 Interest charge of 1/2% per month to be added for late payment.

8 Delivery: 240-270 days after receipt of order PROVIDING:

A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.

B. Chassis is received a minimum of sixty (60) days before scheduled delivery.

C. Customer approval drawings are returned by requested date.

D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.

E. Customer expectations are accurately captured prior to releasing the order. Unexpected additions or changes made at a customer inspection will delay the delivery of the vehicle.

9 Trade-in offer is contingent upon equipment being maintained to DOT (Department of Transportation) operating and safety standards. This will include, but not limited to tires, lights, brakes, glass, etc. If a trade-in is not maintained to DOT standards, additional transportation expenses will apply and could be invoiced separately.

All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with the vehicle unless otherwise agreed upon in writing by both parties. Altec Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time Altec Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order.

Titles for trade-in equipment should be given to the appropriate Altec Sales associate or forwarded to Altec Nueco at address 1730 Vanderbilt Road, Birmingham, AL 35234.

- 10 This quotation is valid until JAN 14, 2013. After this date, please contact Altec Industries, Inc. for a possible extension.
- 11 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 12 Please email Altec Capital at [finance@altec.com](mailto:finance@altec.com) or call 888-408-8148 for a lease quote today.
- 13 Please direct all questions to Mark Finch at (317) 315-6145