



Illinois Municipal Insurance Cooperative

Illinois Municipal Insurance Cooperative (IMIC)



Arthur J. Gallagher & Co.
BUSINESS WITHOUT BARRIERS™

Illinois Municipal Insurance Cooperative Background Information

- Program started on December 31st, 2013
 - Municipalities with similar characteristics
 - Size and demographics
 - Exposures
 - Loss experience
 - Management philosophy
 - Commitment
 - Risk management structure
 - Safety and loss prevention
 - Claims management
 - Investment and earnings potential
 - Insurance
 - Aggressive but controlled growth
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Illinois Municipal Insurance Cooperative
2017 – 2018
Executive Board

Village of Oswego	Christina Burns
Village of Dwight	Kevin McNamara
Village of Beecher	Bob Barber
Village of Coal City*	Matt Fritz
Village of Peotone	Gregg Spathis
Village of Bradley	Gina Sadler
Village of Manteno	Darla Hurley
City of Sandwich	Rick Olson
City of Mendota	Emily McConville
City of Wilmington	Kim Doglio
City of Marseilles	Lesley Hart
City of Oglesby	Becky Clinard
City of Braidwood	Don Labriola
City of Plano	Bob Hausler
Village of Channahon	Tom Durkin
Village of Bourbonnais	Mike Wolf
City of Peru	Dave Bartley
Village of Roscoe	Anne Hanson

* Denotes Chair

Illinois Municipal Insurance Cooperative Reasons for Formation

- Long-term solution – not a one year deal
 - Strength in numbers
 - Negotiating and buying power
 - Escalating costs
 - Inadequate or insufficient services
 - Control over decisions
 - Stability
 - Responsiveness
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Illinois Municipal Insurance Cooperative Difference with IMIC

- Program is completely member owned and operated with the assistance of multiple firms
 - *Brokerage, Audit, Accounting, Claims Administrator, Legal, Loss Prevention, Banking, etc.*
 - Program retains a portion of the premiums to pay for claims
 - Premiums left over after full claim year will be owned by the program and its members
 - *Members will be able to decide what to do with that money: dividends, premium payments, additional services, etc.*
 - Opportunity for additional profits through investment policy
 - Input into claims decisions
 - Choice of defense council
 - Voice in who is allowed into the program
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Illinois Municipal Insurance Cooperative Program Features

- Broad Coverage Terms
 - Lower Rates and Premiums
 - Input into Claims Decisions
 - Low Deductibles for Property, Auto Physical Damage, and Crime
 - No Deductibles for all other lines
 - Choice of Defense Counsel
 - Carriers (Best's "A" Rated Companies)
 - Stability (Long-Term Solution)
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Illinois Municipal Insurance Cooperative Why IMIC?

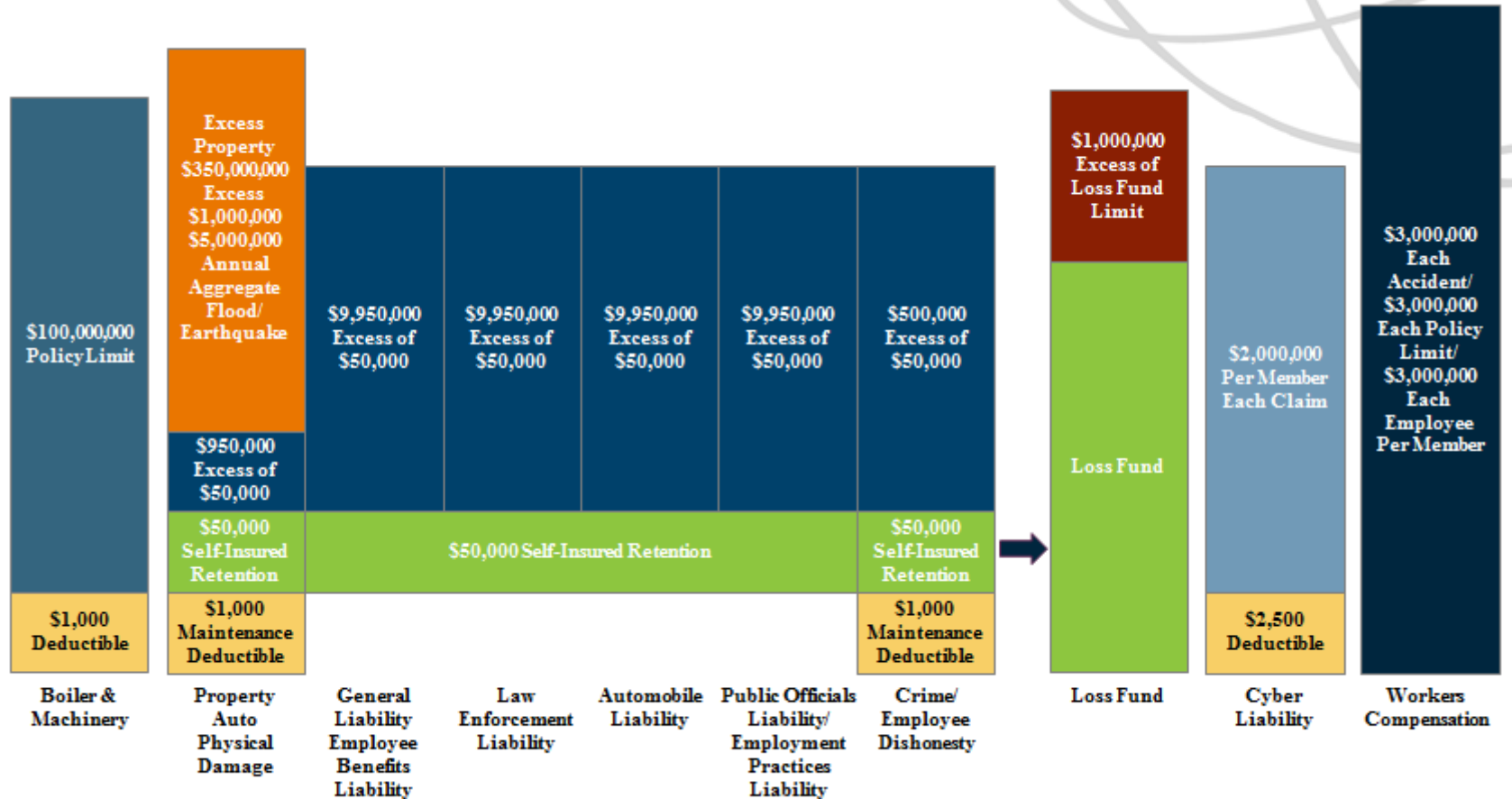
- Illinois Municipality Program ONLY
 - “One Municipality, One Vote”
 - Direct control of growth and future membership
 - Ownership of the Program
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Illinois Municipal Insurance Cooperative Coverages Included

- Property and Inland Marine
 - General Liability
 - Automobile Liability
 - Auto Physical Damage
 - Public Officials Liability
 - Law Enforcement Liability
 - Employment Practices Liability
 - Excess/Umbrella Liability
 - Boiler & Machinery
 - Employee Benefits liability
 - Cyber Liability
 - Bonds
 - Crime
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Illinois Municipal Insurance Cooperative Program Structure

2017-2018 Protected Self-Insurance Structure



The SIR is a Per Occurrence Retention. Only one Retention applies in the event of a multiple coverage loss.

Illinois Municipal Insurance Cooperative Program Administration

- Staff dedicated to Public Entity sector
 - Knowledge and experience of public entity exposures, business practices, and expectations
 - An in-depth understanding of municipal government operations
 - Personalized approach to client service
 - Provides brokerage administrative services to more than 150 public entity pools/group purchasing programs in United States, with over 11,000 members
 - Active in several national associations such as AGRIP, PRIMA, RIMS, and STRIMA
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Illinois Municipal Insurance Cooperative Service Team

Arthur J. Gallagher Risk Management Services, Inc.

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National Director - Sales

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Claims Administration

Alternative Service Concepts, Inc.

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Safety and Loss Prevention

Gallagher Bassett Services, Inc.

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Itasca, IL 60143

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Fax: 630-285-4000

Illinois Municipal Insurance Cooperative How To Obtain A Proposal

- Initial interview
 - Meeting with committee or board
 - Review/discussion of potential obstacles
 - Establish/set timetable
 - Request underwriting data
 - Obtain approval from IMIC Executive Board
 - Proposal presentation
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Illinois Municipal Insurance Cooperative Obstacles

- Local agent
 - Withdrawal provisions, if applicable
 - “Reserves” vs. “Dividends”
 - Frequently Asked Questions
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Questions or Comments?
