



# City of Rochelle

Superintendent of Streets, Cemetery  
& Airport Divisions  
Donald R. Elliott

## Memo

**To:** David Plyman  
**From:** Don Elliott  
**Date:** June 20, 2011  
**Re:** New 4x4 Regular Cab Pickup Truck with Plow

Fiscal year 2011/12 allows for the replacement of one 1996 Chevrolet 2500 pickup truck equipped with a plow and endgate lift.

Bids were publicly advertised and opened on June 16, 2011 for the purchase of one new  $\frac{3}{4}$  ton 4x4 regular cab pickup truck equipped with a snow plow for the street Division. Options were included for a diesel engine and endgate lift also.

Bids were received from the following dealers:

- Illinois Joint Purchase Contract #4015998
  - Base Bid: **\$28,569.00**
  - Less Trade: N/A
  - Option 1: \$6,505.00
  - Option 2: \$2,890.00
- Sawicki Motors (Rochelle)
  - Base bid: **\$30,830.00**
  - Less Trade: \$2,500.00
  - Total: \$28,330.00
  - Option 1: \$7,373.00
  - Option 2: \$2,591.00
- Prescott Brothers Ford (Rochelle)
  - Base Bid: **\$32,465.30**
  - Less Trade: -3,500.00
  - Total: \$28,965.30
  - Option 1: \$6,269.60
  - Option 2: \$2,591.00
- Anderson Rock River Ford (Rockford)
  - Base Bid: **\$33,186.00**
  - Less Trade: -2,200.00
  - Total: \$30,986.00
  - Option 1: \$6,269.00
  - Option 2: \$2,591.00

The lowest base bid that meets specifications is through the Illinois Joint Purchasing Program not including any trade value; this bid is lower than all other bids meeting specifications that include the trade in value. The next apparent low bid from Sawicki Motors does not meet specifications in at least five different areas.

My recommendation is to except the bid from Prescott Brothers Ford including the guaranteed trade in allowance in the amount of \$28,965.30 plus Option 2 for a bid total of \$31,556.30 and reject all other bids.

*Option:* Except the bid through the Illinois Joint Purchase Program and sell the trade-in at the next local "City" public auction.