



Quotation

Quote Number:
QT00004887

Date:
April 29, 2016

Bill To:
Rochelle Municipal Utilities
P.O. Box A
420 North 6th Street
Rochelle, IL 61068
USA

Ship To:
Rochelle Municipal Utilities
P.O. Box A
420 North 6th Street
Rochelle, IL, 61068
USA

Attn: Dan Westin

Attn: Dan Westin

Reference: RMU2015-Q02-Rev2

Terms: Net 30 Days

Contact: Aunna Blucker

Description	Qty	Unit Cost	Unit	Extended Cost
Software				
OpenICCP License 1 Redundant Link 200 Export Points, 0 Import Points Includes 20% Licensing Promotion Discount	1	27,000.00	EA	27,000.00
		Discount:		-5,400.00
		Software Subtotal:		21,600.00
Project Implementation				
Remote OpenICCP Implementation - Project Management, Planning, and Preparation - ICCP Installation and Configuration - Follow-Up Support, Documentation	1	12,600.00	EA	12,600.00
		Project Implementation Subtotal:		12,600.00
Support				
monarch™ Support Adder	1	3,240.00	EA	3,240.00
		Support Subtotal:		3,240.00
		Total:		37,440.00



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<u>Option #1: OpenICCP Expansion</u>				
Software				
OpenICCP License Expansion	1	4,000.00	EA	4,000.00
Addition of:				
1 Redundant Link (From 1 to 2)				
200 Import Points (From 0 to 200)				
200 Export Points (From 200 to 400)				
Includes 20% Licensing Promotion Discount				
		Discount:		-800.00
		Software Subtotal:		3,200.00
Project Implementation				
Remote Link Configuration	1	1,400.00	EA	1,400.00
		Project Implementation Subtotal:		1,400.00
Support				
monarch™ Support Adder	1	480.00	EA	480.00
		Support Subtotal:		480.00
		Option #1 Total:		5,080.00
<u>Option #2: Addition of Dedicated OpenICCP Servers</u>				
Hardware				
OpenICCP Servers	2	5,655.00	EA	11,310.00
Dell PowerEdge R730				
2.5" Chassis with up to 8 Drives				
(2) Intel Xeon 2.4GHz 6Core HT				
32GB RDIMM RAM				
600GB (4x300GB) RAID10				
(4) Gigabit Ethernet Ports				
Redundant Power Supply				
Sliding Ready Rails with Cable Management Arm				
Front Bezel				
DVD-ROM, SATA, Internal				
Windows Server 2012 R2				
3Yr Basic Hardware, 5x10 NBD Warranty				
		Hardware Subtotal:		11,310.00
Project Implementation				
Dedicated OpenICCP Server Configuration	1	9,800.00	EA	9,800.00
At OSI:				
- Hardware Ordering, Receiving				
- Server Staging, Cabling				



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<ul style="list-style-type: none"> - Operating System Configuration - Software Installation and Configuration - Hardware Packing and Shipping - Networking Verification - Software Integration and ICCP Point Mapping (up to 10 points) - Server Commissioning - System Documentation Updates <p style="text-align: right;">Project Implementation Subtotal:</p> <p style="text-align: right;">Option #2 Total:</p> <p style="text-align: center;"><u>Other</u></p> <p>Special Terms and Conditions</p> <ol style="list-style-type: none"> 1) Quote assumes RMU will collect and coordinate all necessary ICCP connection information for external systems/connections. 2) Quote assumes OSI will configure up to 10 ICCP Points. All additional ICCP point configuration will be the responsibility of RMU, or can be billed on a Time and Materials basis. 3) Quote assumes the options are only valid with the selection of the base quote. 4) If Option 2 is selected, it is assumed RMU is responsible for the setup and configuration of all networking and third-party software, including setting up a DMZ LAN, and WAN configuration for access to PJM. 5) Quote assumes RMU will provide all third-party hardware, software, licensing, and configuration not specifically mentioned in this quote. 6) Quote assumes RMU will have dedicated personnel assigned to assist in the installation and implementation effort. 7) Quote assumes RMU will provide all relevant system information required for the work, as needed (e.g. databases, displays, networking information, etc.). 8) If required, quote assumes RMU will handle any custom display and database work, and will test and verify all external links and interfaces. 9) Quote assumes RMU will provide high-speed remote access to server and console hardware, if needed (VPN, Remote Desktop Connection, etc.). Dial-up modem connections are insufficient. 10) Quote assumes that any hardware purchased by RMU is compliant with monarch.NET minimum requirements, which can be verified with OSI before purchasing. 11) In order to receive the 20% Licensing Promotion Discount, OSI must receive acceptance by May 31, 2016. 				<p>9,800.00</p> <p>21,110.00</p>
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Comments:

Payment Milestones: 50% Upon Quote Acceptance
50% Upon Project Completion

See Totals Above



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Terms and Conditions

1. This quotation is valid for 30 days, unless otherwise agreed.
2. Travel costs are not included in this quote. All travel and associated administrative costs will be billed as incurred.
3. All quoted prices are in US Dollars (\$), unless otherwise noted.
4. OSI will schedule all work upon receipt of the purchase order subject to OSI's resource availability.
5. Unless otherwise stated, Customer shall pay all applicable shipping.
6. Training, if applicable, will be provided at OSI's facility, unless otherwise agreed.
7. Quoted price does not include applicable taxes.
8. Customer shall provide all relevant system information required for the work as needed (i.e. databases, displays, reports, IP addresses, networking information, RTU channel information, etc.) and shall be responsible for all delays caused by Customer's failure to do so in a timely manner.
9. Unless otherwise stated, Customer will have dedicated personnel available to assist OSI in the work.
10. OSI does not guarantee that third-party goods will be available at time of quote acceptance. If third party goods are not available, upon Customer's authorization, OSI will provide suitable replacements and bill any resulting cost differences to the Customer. Failure to timely authorize replacements may result in delays and/or need to re-quote.
11. When applicable, Customers subscribing to Gold or above Support Plans may be entitled to new software version updates without charge. With the exception of Diamond Plan subscribers, the Customer will be responsible to pay for any engineering services required to implement the software upgrades.
12. Any Quote(s) for system upgrade services assumes that the system size or scope does not change dramatically between the issuance of the quote and implementation of the service.
13. Unless otherwise agreed and quoted, Customer is responsible for all preparations for OSI's installation of software, hardware or services and any post-installation compatibility testing and compliance issues.
14. Customer will provide adequate environmental and power conditions onsite, unless otherwise stated.
15. Cutover is defined as the quoted functionality being operational with no outstanding critical events.
16. Export Controls:
 - a. Customer represents: It is not a citizen, national, or resident of, and is not under control of, the government of Cuba, Iran, Sudan, Libya, North Korea, Syria, nor any country to which the United States has prohibited export and that it is not listed on the United States Department of Treasury lists of Specially Designated Nationals, Specially Designated Terrorists, and Specially Designated Narcotic Traffickers, nor are you listed on the United States Department of Commerce Table of Denial Orders.
 - b. Customer agrees that it will not export or re-export the Product(s), directly or indirectly, to the above mentioned countries nor to citizens, nationals or residents of those countries nor to any entity so listed on any of the above mentioned lists.
 - c. Customer agrees that it will not use the Product(s) for, and will not allow the Product(s) to be used for the development, design, manufacture or production of nuclear, chemical or biological weapons of mass destruction.
 - d. The requirements of (b) and (c) above apply to all Product(s) purchased or licensed to Customer from OSI whether included in this quote or purchased or licensed previous