



November 13th, 2020

Rochelle fire Department.  
Attn: Chief Dave Saltville  
401 5<sup>th</sup> Ave  
Rochelle, IL 61068

Dear Chief Sawlsville;

Thank you for the opportunity to provide a purchase proposal for a new ambulance for Rochelle Fire Department. I have enclosed a quote for (1) 2021 Horton Model 623 (173") all aluminum modular body with 74" headroom mounted on 2021 Ford F550 4x4 chassis. I have provided the proposed work order and prints with the intent of meeting the Bid Specifications provided by the Rochelle Fire Department. Please note our insurance company Arthur Gallagher do not have the ability to prepare a Performance Bond until the contract is awarded and a date is associated with it. Please do not hesitate to call us with I would be more than happy to visit with you as we obviously want to comply in every way in order to help the City of Rochelle.


Any pre-payment option will be credited to the final invoice or a check written back to the Rochelle Fire Department if the unit is paid in full at the time of order. A 3% annualized interest rate will be calculated from the time of receipt of the pre-payment check until the time of completion at the Horton factory. Delivery would be approximately 250 days pending receipt of chassis and approved order.

Horton Emergency Vehicles have a thirty [30] year structural warranty, and a seven [7] year/100,000-mile warranty on the electrical system including a ten [10] year warranty on the wiring harness. The paint is warranted for seven [7] years or 84,000 miles and prorated per warranty document. The conversion warranty is two [2] years/24,000 miles. Horton is a Ford QVM manufacturer as well as KKK 1822-F certified. Horton has a reputation as a pioneer in occupant safety and technology with over forty years of crash testing and is recognized industry wide as one of the best built quality ambulances available today.

Foster Coach Sales, Inc. has been in business since 1957 and offers a comprehensive service facility with certified Horton trained technicians, loaner vehicles, a QVM certified remount facility, state of the art body shop, and an extensive parts inventory. We pride ourselves in selling quality products at a reasonable price, backed by the best service in the industry. Our continuous growth is evidence of our success at doing just that, thus making us the oldest and largest volume dealer in the Midwest, serving Rescue Squads, Fire Departments, Hospitals, Private Services, City and County governments, and Volunteer groups, in Illinois, Iowa, Missouri, and Wisconsin.

Again, thank you for your consideration. Please feel free to call me anytime if you have any questions or concerns. Our toll-free number is 1-800-369-4215. I am sure you will find our product and our service worthy of your business again.

Sincerely,



Andrew Foster  
Vice President

TEL 800|369|4215 FAX 815|625|7222 WEB FOSTERCOACH.COM  
903 PROSPERITY DR • PO BOX 700 • STERLING IL 61081

**COPY**

